



*Growing Together*

# COMPANY PROFILE

[www.wana.com.vn](http://www.wana.com.vn)

“

We establish our success on the foundation of growing together. Every decision is made on the promise of collective and sustainable growth.

IN 2024,  
ASIA FOOD AND BEVERAGE CO., LTD  
LAUNCHED ITS BRAND NEW  
FACTORY - **WANA BEVERAGE JSC**

with state-of-the-art facilities, enhanced and expanded production capability to better meet market demands and customers preferences. We are able to offer higher level of customization, faster lead time, higher cost efficiency and improved quality control in providing more comprehensive OEM/ODM services.

We are devoted to building and nurturing long-term partnerships with beverage brands worldwide.

# WANA BY NUMBERS

Numbers can say a million things about us. And they're growing as we're growing.

**5+**

## Factories

3 in HCMC, 1 in Binh Duong and 1 in Vung Tau - all close to major transport hubs.

Strategic locations  
Ground-breaking technology  
World-class standards

**15+**

## Production lines

We offer

- optimal packaging solutions
- diverse range of beverages
- highest customization in formulas and ingredients

**15+**

## Containers per day

At normal capacity, our factories can produce at least 15 containers per 8-hour shift. We can push for urgent orders, producing up to 40 containers per day.

**40+**

## Exported countries

Founded in 2016, we have exported to all continents, entering over 40 countries and establishing a strong foothold in North American, Australian and Pacific-Asian markets.

**100+**

## Clients

We value long-term partnerships and maximize our opportunities with partners to form a strong foundation for growth.

**15+**

## Years in the industry

We understand the market.  
We understand the consumers.  
We learn and redefine ourselves to offer the best solutions.



# OUR VISION

To be No. 1 OEM Beverage Manufacturer and Exporter in Vietnam

# OUR MISSION

Manufacturing the beverages that sell is part of our job;  
But making our partners succeed is our ultimate mission.

# OUR CORE VALUES

## 01 CUSTOMER CENTRICITY



Client desires and satisfaction are our top priority, driving every action we take to deliver the best customer care in the industry.

## 02 INTEGRITY

We uphold the highest standards of honesty, transparency, and ethical conduct, consistently delivering on our promises.



## 03 INNOVATION



We are dedicated to providing innovative solutions that meet client demands in product quality, development, production, and distribution.

## 04 AGILITY

We swiftly adapt to trends, changes, and opportunities, offering flexible and highly customized options to satisfy client needs.



# OUR FACTORIES

## 1 MAIN FACTORY AND 4 CO-INVESTED FACILITIES

September 2024 marks the official launch of our new state-of-the-art, 20.000m<sup>2</sup> factory in Vung Tau, Vietnam. This flagship factory, alongside 4 other facilities, expands our production capacity to over 400 containers/month. With enhanced packaging options, elevated quality standards, we are pleased to meet and exceed the diverse needs of clients worldwide.



# NEW FACTORY

## 2024

### Phase 1 - Officially operated

2 production lines

240 containers/ a month



Hot filling: 5 conts/day  
Cold filling: 3 conts/day

## 2025

### Phase 2 - In Progress

+ 3 production lines

+ 150 containers/month



2  
conts/day



1  
conts/day



2  
conts/day



# ONE-STOP OEM/ODM MANUFACTURER

**We offer comprehensive and flexible packages to manufacture beverages tailored to your specific requirements.**

Whether you're a small-scale business or a large corporation, we always have an optimal package to offer.

Our all-inclusive OEM/ODM services cover market consultation, formula development, label and packaging design, international-standard production, dedicated customer support, and guaranteed accountability.



## LOW MOQ

Providing flexibility and accessibility for businesses of all sizes. We all started small once.



## OPTIMAL PRICE, ASSURED QUALITY

Delivering exceptional value without compromising on standards. We make beverages smarter, not cheaper.



## OUR CARE IS THE BEST

Our care means peace of mind for our customers, allowing them to focus attention and resources on growing businesses without concerns or worries.

# THE OEM/ODM PROCESS



Making great beverages to life



## INITIAL CONTACT

Call us! Email us! Chat to us!  
We don't work 24/7  
But we're always ready to assist.

## UNDERSTANDING

Your ideal formula?  
Your target market?  
Your label requirement?  
Your packaging?



## FEEDBACK & ADJUSTMENT

Feedbacks are crucial for adjustments and perfection.  
Satisfaction is KEY!

## DEVELOPING SAMPLES

Sample be made by professionals in house at no production cost.



## DRAFTING QUOTA

We let you know the estimated prices and we can work from there.

## DESIGNING

Free label and packaging design.  
In-house design team will create the design in your vision.



## PRODUCTION

Completed within 20-25 days after deposit received.  
We can push for urgent orders.

## CONTRACT & DEPOSIT

It's standard procedure on the foundation of mutual respect and gain.



## PACKING, LOADING & SHIPPING

Only quality products reach consumers' hands.  
We're efficient in documentations.

## CARE SERVICE

Accompanying you all the way and all the time.  
We're quick. Energetic.  
And solution-oriented.



# GLOBAL REACH

## REACHING OUT TO BEVERAGE CHAINS, BRAND DEVELOPERS, RETAILERS AND DISTRIBUTORS WORLDWIDE

Founded in 2016, WANA Beverage JSC has successfully exported 2 millions tons of beverages to all continents, spreading over 40 countries, establishing a reputable name in some of the most challenging markets, including America, Europe, Australia, Korea, and Singapore. Our core team, comprising capable and experienced individuals who have grown with the company since day one, brings extensive insights and in-depth experience regarding market demands and consumer preferences.



AMERICAS	EUROPE	ASIA & OCEANIA	AFRICA
<b>53%</b>	<b>16%</b>	<b>24%</b>	<b>7%</b>
America Canada Colombia El Salvador Chile	Poland Sweden Estonia Italy Switzerland	Iceland UK Austria Germany Denmark	Korea China Malaysia Singapore Philippines
		UAE Kuwait Saudi Arabia India Thailand	Australia New Zealand Solomon Kenya Mauritius
			Jordan Guinea Ghana Siera Leone Togo



# LOCAL SOURCES

## PLEASE THE WORLD WITH FINEST AND FRESHEST FLAVORS FROM THE LAND NATURE FAVORS

To ensure the highest quality, raw materials are meticulously screened and selected through ethical supply chain management. This careful process guarantees freshness and sustainability in manufacturing while supporting local economies and community growth.

### Coconut Kingdom

The Mekong Delta offers a year-round bounty of coconuts, nurtured by skilled farmers and tropical climate, bringing out the special profile of flavor, taste and aroma. Beyond its culinary appeal, coconuts portray a way of living in harmony with nature and play a symbolic role in daily and spiritual lives of the Mekong people.



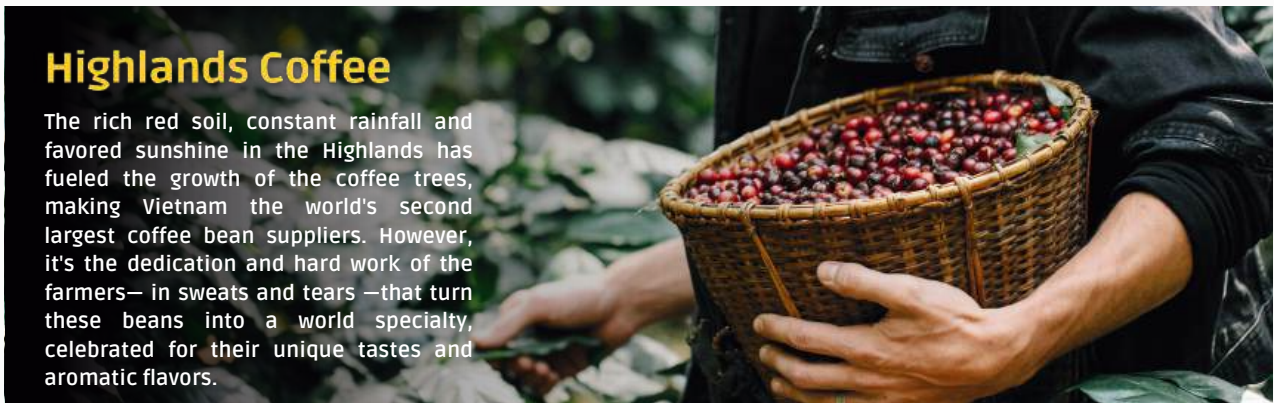
### Tropical Fruits Haven

Mango, passion fruit, lychee, soursop, guava, orange, watermelon, rambutan—the list of exotic fruits goes on. Each offers distinct flavors and a pleasing taste (with a little kick) that can't be easily found elsewhere. Our technology respects the natural genetics of these fruits, enhancing their cross-species benefits without interference.



### Highlands Coffee

The rich red soil, constant rainfall and favored sunshine in the Highlands has fueled the growth of the coffee trees, making Vietnam the world's second largest coffee bean suppliers. However, it's the dedication and hard work of the farmers—in sweats and tears—that turn these beans into a world specialty, celebrated for their unique tastes and aromatic flavors.



### Tea Farms

Simplicity and preserving the purest flavor of tea leaves are the sacred ritual in Vietnam's tea-making tradition. Farmers dedicate their utmost care and attention to growing the greenest tea leaves, making every leaves distinctive and unique in flavor and after-taste. Tea in Vietnam is not only the embodiment of nature, but also of people and culture.





COCONUT WATER DRINKS



FRUIT JUICE DRINKS



SPARKLING JUICE DRINKS



SPARKLING COCONUT DRINKS

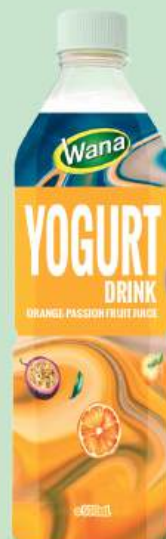
## BEVERAGE Collection



ALOE VERA DRINKS



COCONUT MILK DRINKS



YOGURT MILK DRINKS



PLANT-BASED MILK DRINKS



SPARKLING TEA DRINKS



KOMBUCHA DRINKS



COFFEE DRINKS



ENERGY DRINKS

# BEVERAGE *Collection*



HARD SELTZER DRINKS



TEA DRINKS



TONIC DRINKS



PROTEIN DRINKS





# Growing together - true sustainability

The journey to true sustainability is a marathon that requires collective efforts and compassionate actions.

We care about our products

We care about our employees

We care about our community

We care about our planet

**WE CARE, SO WE ACT**



Do what we can, with what we have, right where we are!

**BUILDING IMPACT. ONE STEP AT A TIME**

## PRODUCT RESPONSIBILITY

- Consumer Health and Well-being
- Quality and Safety Standards
- Sustainable Practices
- Ethical Supply Chains

As a beverage manufacturer, placing product responsibility above all else is not only our commitment to consumer care but also our duty. We believe that managing an ethical and sustainable supply chain, while promoting green farming and procurement practices, is the root of coexisting and growing in harmony with nature.

## EMPLOYEE WELL-BEING

We are committed to creating a workplace environment where all employees feel safe, valued, supported, empowered and celebrated.

Over 50% of our staff are those started with WANA since day 1.



## ENVIRONMENTAL IMPACTS

- Plant trees to regenerate forests.
- Reduce Co2 emission, planning for Net Zero by 2050.
- Green practices: 4Rs & 4Cs
- Zero waste office by 2025

5 j%↓

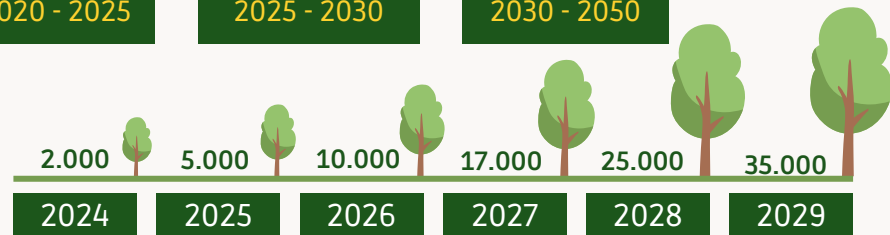
35 j%↓



2020 - 2025

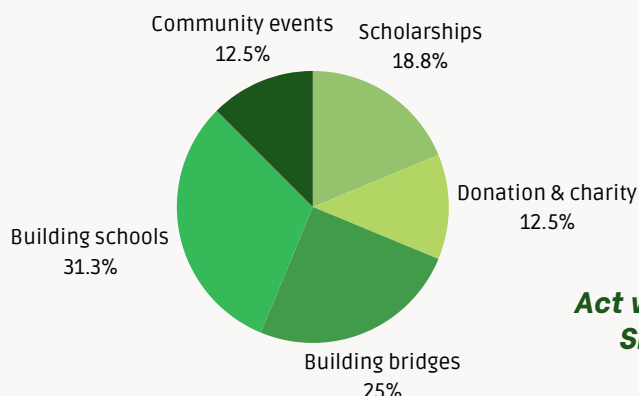
2025 - 2030

2030 - 2050



## COMMUNITY ENGAGEMENT

- Investing in education, health care and opportunities for youth.
- Fostering compassion and support within communities.
- Providing timely assistance during crises and emergencies.
- Supporting local initiatives for sustainable development



Act with care  
Share with




wana.com.vn




# CONTACT US

WE ARE SOLUTION-ORIENTED  
Making great beverages to life




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